

Job Description for Sales Consultant

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1. Effective communication skills with cold calling **experience**.
2. Ability to articulate the services offering and close sales.
3. Proven international sales experience (minimum 2 to 4 years)
4. Ability to work under tight schedules and targets.
5. Excellent attitude and a go-getter.

Roles & Responsibilities

1. Determining qualified leads
2. Identifying sales opportunities
3. Converting leads into customers
4. Communicating with qualified prospects either verbally or in writing throughout their sales cycles
5. Understanding and promoting the company's services
6. Meeting sales target